



Committed to New Jersey Agriculture

100 years and counting

FARM CREDIT EAST

Customer-owned lender and financial services leader serving Northeast agriculture, commercial fishing and the forest products industries.



AT A GLANCE

Loan Commitments: \$13 billion, including \$1.4 billion to New Jersey

Service Area: New York, New Jersey and all six New England states

Market Share: 88% of farm lending in New Jersey

Member Owners: 18,000; including 1,850 in New Jersey

Team: 550 dedicated agricultural specialists

Board of Directors: 16-member board, including 13 customer-elected and 3 appointed

Part of the **Farm Credit System**, a nationwide network of cooperative lending associations dedicated to supporting the borrowing needs of U.S. agriculture and the nation's rural economy.

SUPPORTING THE FUTURE OF NORTHEAST AGRICULTURE



GenerationNext



Lipinski Rural Initiatives Award

A unique Northeast initiative providing working capital to startup agricultural operations.

Seminars to develop the next generation.

\$3.3 million in grants for youth programs, agricultural development, and promoting diversity and inclusion.

Recognizes innovative and transformational efforts to revitalize Northeast rural communities.

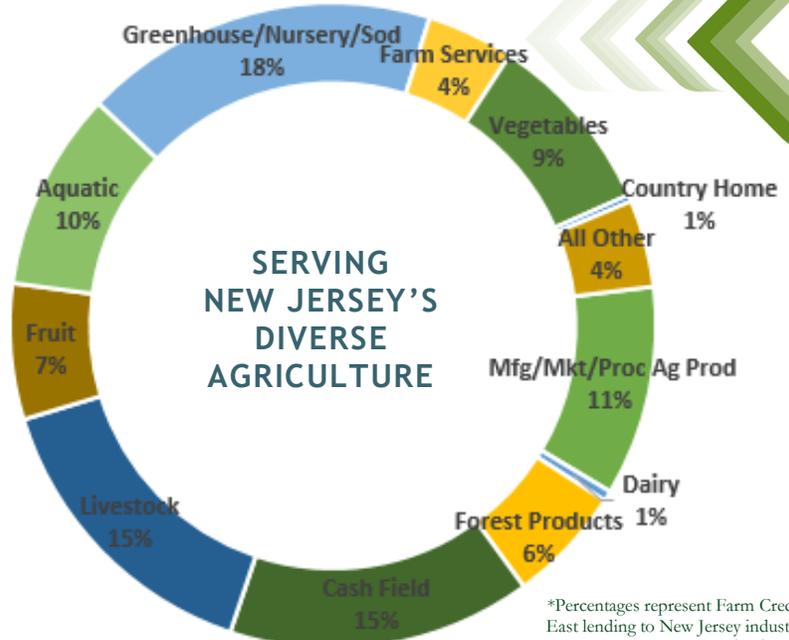
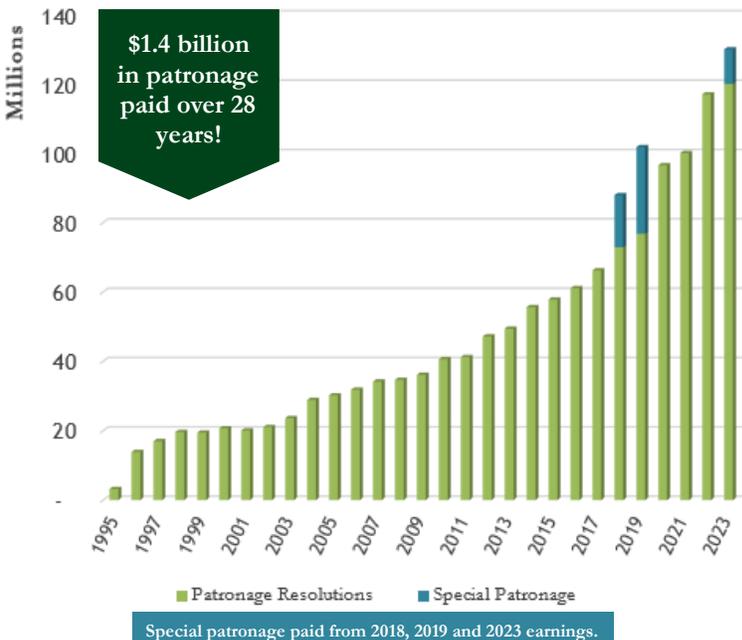
PROVIDING STRATEGIC INSIGHTS FOR 50+ YEARS



- Record-keeping
- Tax planning & preparation
- Payroll services
- Business consulting
- Estate planning
- Financial benchmarking
- Grant writing
- Appraisal services

RETURNING VALUE TO CUSTOMER OWNERS

\$130 million combined patronage paid to members on 2023 earnings, including \$10.6 million to New Jersey customer owners.



*Percentages represent Farm Credit East lending to New Jersey industry sectors as of 4/15/2024.