

Fellow Farm Credit East Members,

I am LouAnne King, a partner for over 25 years in a multi-generational family Dairy business in Madrid, NY and after two terms as a Director for FCE, I ask for your consideration as I seek re-election. While growing our business with my brother and extended family over the years, my role has evolved from providing daily labor and supervision of front-line team members to business management, mentoring, and auditing of the operations of those who will take over my areas of responsibility someday.

As a Farm Credit East Director, I have served on the Governance and Audit Committees and served as the past Chair of the Business Risk Committee. I have also completed the governance and leadership courses offered nationally by the national Farm Credit system. Each of these roles gave me a deeper understanding of the business workings of our Cooperative while engaging with the talented staff that executes the robust business plan each year.

As Vice-Chair of the Board, I collaborate with Directors leading associations nationwide. Nationally we face the same challenges in the economic and regulatory environments, however, the diversity of Agriculture throughout Farm Credit East offers risk mitigation and growth opportunities envied by many.

Farm Credit East is financially strong due to a history of good governance and commitment to the mission. It is this financial strength that provides the option to pursue growth and technological improvements for the betterment of the members and the team. While I am excited about the opportunities ahead, I recognize we need to balance the “very newest” with a measured approach. We need to ensure that we uphold the expectations of safety and soundness while prioritizing member communication and offering time-valued services to assist our membership.

Lastly, I want to thank every member who has engaged in the nominating process, from local committees to those whom you see on the ballot. Without continued participation by members, our Co-op would not be a leader of resources and thought in the industry.

I have the experience, time, and desire to continue my contribution to the Farm Credit East Board and the Farm Credit System, I respectfully ask for your support.

Respectfully,

LouAnne King



LouAnne King

Partner

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